

Ocean Rate Bulletin



Wine:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: April 2005

Month\Year: 136.7 \ 525.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	39%	23%	9	\$8,925	\$912	\$40	9%	\$375					\$11,055
Hapag-Lloyd	32%	35%	20	\$2,800 ²¹	\$912		9%	\$500					\$4,464
Evergreen	23%	14%	16										
Star Shipping	4%	16%											
NYK Line	2%	5%	21	\$2,800 ²¹	\$912		9%	\$500					\$4,464
Mexican Line	0%	5%	28										
Weighted Average Container Rate													\$7,933

²¹ Rate is for a dry shipment, not a refrigerated shipment.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: April 2005

Month\Year: 1.0 \ 26.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	97%	15%											
OOCL	3%	8%	21	\$1,650	\$220	\$40							\$1,910
Hanjin	0%	69%	19										
K Line	0%	4%	23										
Hapag-Lloyd	0%	4%	19	\$2,100	\$275	\$40							\$2,415

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: April 2005

Month\Year: 72.0 \ 172.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	88%	59%	11										
Maersk-SeaLand	13%	17%	12	\$960 ²³	\$220 ²³	\$40							\$1,220
MOL	0%	10%	10	\$650	\$275	\$40							\$965
APL	0%	9%	10	\$2,970	\$210	\$40		\$390					\$3,610
Weighted Average Container Rate													\$1,220

²³ Rate is based on a 20 foot container, not a 40 foot container.

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L.A./L.B./Oakland Ports To Colon, Panama

Wine

Monthly Market Share For: April 2005

Month\Year: 6.6 \ 13.3

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hapag-Lloyd	100%	85%											
APL	0%	15%											

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: April 2005

Month\Year: 2.0 \ 115.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Yang Ming	100%	7%	15										
APL	0%	90%	25										

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: April 2005

Month\Year: 21.0 \ 91.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	38%	23%	11	\$208 ²²	\$15 ¹⁶	\$40						19 KT	\$4,277 ¹³
Yang Ming	24%	16%	15										
K Line	19%	27%	15	\$1,247 ²³		\$40							\$1,287
P&O Nedlloyd	10%	8%	13										
Hanjin	10%	2%	15										
Hyundai	0%	1%	10										
COSCO	0%	13%	18										
OOCL	0%	7%	17	\$1,285 ²³	\$220 ²³	\$40							\$1,545
Weighted Average Container Rate													\$3,272

13 Rate is calculated by KT, not package.

16 Rate is calculated per KT not by container.

22 Rate is for refrigerated shipment, not dry shipment.

23 Rate is based on a 20 foot container, not a 40 foot container.

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L.A./L.B./Oakland Ports To Hsingkang, China

Wine

Monthly Market Share For: April 2005

Month\Year: 2.0 \ 3.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
K Line	100%	67%	15										
COSCO	0%	33%	13										

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: April 2005

Month\Year: 33.9 \ 88.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	47%	34%	13	\$1,750	\$140	\$40							\$1,930
Hanjin	29%	32%	13										
Yang Ming	6%	14%	13										
Maersk-SeaLand	6%	7%	13										
NYK Line	6%	4%	12										
Hapag-Lloyd	3%	2%	12	\$208 ²²	\$285	\$40	5%					19 KT	\$4,475 ¹³
OOCL	3%	2%	12										
COSCO	0%	5%	13										
Weighted Average Container Rate													\$2,080

¹³ Rate is calculated by KT, not package.

²² Rate is for refrigerated shipment, not dry shipment.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Wine

Monthly Market Share For: April 2005

Month\Year: 6.1 \ 9.1

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	67%	67%	21										
Maersk-SeaLand	33%	22%	21										
OOCL	0%	11%	19										

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: April 2005

Month\Year: 367.5 \ 1,285.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	33%	35%	25	\$595 ¹⁶	\$912		9%	\$500				15 KT	\$11,140
P&O Nedlloyd	33%	26%	22	\$595 ¹⁶	\$912	\$40	9%	\$375				15 KT	\$11,055
Star Shipping	16%	19%		\$1,800 ²¹									\$1,800
Mexican Line	8%	8%	33										
Maersk-SeaLand	3%	3%	22	\$595 ¹⁶	\$912		9%	\$500	\$1900			15 KT	\$13,040
APL	3%	1%	21										
NYK Line	2%	6%	25	\$2,800	\$912		9%	\$500					\$4,464
OOCL	1%	0%	27	\$595 ¹⁶	\$912		9%	\$500		\$1900		15 KT	\$13,040
Hyundai	0%	0%	10 ¹²										
Lykes Lines	0%	1%	33	\$2,500	\$100	\$40		\$500					\$3,140
Evergreen	0%	0%	20	\$2,140									
MOL	0%	0%											

Weighted Average Container Rate \$9,307

¹² Transit time is based on departure from Savannah, GA.

¹⁶ Rate is calculated per KT not by container.

²¹ Rate is for a dry shipment, not a refrigerated shipment.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: April 2005

Month\Year: 12.7 \ 44.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	48%	30%	16										
Hapag-Lloyd	36%	15%	19	\$1,880	\$275	\$40							\$2,195
K Line	8%	32%	19										
Hanjin	8%	5%	19										
MOL	0%	14%	20	\$650	\$275	\$40							\$965
Maersk-SeaLand	0%	5%	23										
Weighted Average Container Rate													\$2,195

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L.A./L.B./Oakland Ports To Sydney, Australia

Wine

Monthly Market Share For: April 2005

Month\Year: 3.0 \ 31.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Australia New Zealand	100%	77%											
CMA-CGM	0%	16%											
OOCL	0%	6%	31	\$4,500	\$149		6%						\$4,933

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: April 2005

Month\Year: 198.7 \ 753.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	29%	35%	11	\$1,035 ²³	\$220 ²³	\$40							\$1,295
Hanjin	19%	18%	10										
K Line	15%	16%	9	\$4,263	\$252	\$40	47%						\$6,559
Hyundai	10%	7%	11										
Maersk-SeaLand	9%	5%	10	\$1,035 ²³	\$220 ²³	\$40							\$1,295
NYK Line	8%	8%	11	\$950	\$275								\$1,225
Hapag-Lloyd	7%	5%	11	\$193 ¹⁶	\$315	\$40	53%					21 KT	\$6,556
P&O Nedlloyd	2%	5%	10										
APL	1%	0%	10										
MOL	1%	0%	10										

Weighted Average Container Rate \$2,976

16 Rate is calculated per KT not by container.

23 Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: April 2005

Month\Year: 886.8 \ 2,594.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	48%	47%	22	\$8,670	\$912		9%	\$500					\$10,862
Mexican Line	32%	23%	31										
P&O Nedlloyd	18%	26%		\$8,670	\$912	\$40	9%	\$375					\$10,777
NYK Line	2%	4%	26	\$7,210	\$608		9%	\$500					\$8,967
OOCL	0%	0%	25	\$7,210	\$608		9%	\$500					\$8,967
Weighted Average Container Rate													\$10,786